

Manitou Australia Pty Ltd - Terms of Trade ("Terms")

1 Application of Terms

- 1.1 These Terms, together with our quotation (if any), govern our supply of Goods and Services to you, including supplies on a cash basis.
- 1.2 If you wish to negotiate these Terms with us then you should respond to this document, marking up these Terms and drawing those changes to our attention and obtain our agreement in writing.
- 1.3 It is not our practice to otherwise review terms and conditions on documents that you issue to us.
- 1.4 Unless we otherwise agree in writing, we do not accept, and will not be bound by, any terms or conditions included in, attached to, or referenced in, any other document you give to us like a purchase order.

2 Quotations

- 2.1 Each quotation that we issue:
- (a) is an estimate only;
 - (b) is not an offer or obligation to supply any Goods or to perform any Services;
 - (c) is exclusive of:
 - (i) GST, customs duty, and any similar tax or impost;
 - (ii) Incoterm or export terms;
 - (iii) relevant Approvals (including without limitation, road registration); and
 - (iv) deposit terms;
 - (d) does not include the costs of delivering Goods;
 - (e) remains valid for acceptance for a period of thirty (30) days from the date of quotation, unless withdrawn or varied by us at any time before a contract for supply is formed; and
 - (f) contains a price on the basis that all Services are performed, and all Goods delivered, during our usual business hours,
- unless the quotation states otherwise.
- 1.2 Quotations provided orally are subject to written confirmation.
- 1.3 A quotation may include additional terms or conditions, which will supplement these Terms.
- 1.4 Should you wish to have Services performed or Goods delivered outside our usual business hours please let us know as additional charges may apply.

2 Formation of contract

- 2.1 We are not obliged to supply any Goods or provide Services until after a contract for supply is formed.
- 2.2 A contract for supply is formed, and you have accepted these Terms, when:
- (a) you have placed an Order with us; and
 - (b) we have received any deposit we have required from you in respect of the Order before progressing it; and
- either we have:
- (c) accepted your Order in writing; or
 - (d) supplied you with any Goods or performed any Services following receipt of your Order.
- 2.3 If you revoke an Order:
- (a) prior to the formation of a contract for supply then:
 - (v) we will refund you any deposit you have paid in respect of that Order; and
 - (vi) you will not be required to pay any fee for the cancellation of the Order; or alternatively
 - (b) after the formation of a contract for supply then unless we are in breach of the contract for supply:
 - (vii) you must pay all our reasonable costs associated with fulfilment of your Order; and
 - (viii) we may apply any deposit you have paid towards those costs.

2 Price

The price payable for the Goods or Services will be:

- (c) the price agreed in writing; or alternatively
- (d) the price by our prevailing price list or rates as when you place your Order.

3 Trade-in Units

- 3.1 You acknowledge and agree that:
- (a) we may reasonably value Trade-in Units; and
 - (b) any such valuation we make is made on the basis of a general appraisal for quotation purposes; and
 - (c) will be subject to a final mechanical assessment undertaken by us any reasonably qualified professional nominated by us.
- 3.2 If a major mechanical failure or damage occurs to Trade-in Units between the relevant date of valuation or assessment, and delivery of the Trade-in Unit then we may reject the Trade-in Unit and renegotiate the price(s) offered.

4 Price variations

- 4.1 This clause 6 applies where a contract for supply has formed pursuant to clause 3.2.
- 4.2 Unless otherwise agreed, where you request or direct that any Goods or Services be supplied that are not strictly in accordance with your Order, then such Goods or Services shall constitute a price variation and clause 6.3 will apply.
- 4.3 You acknowledge and agree that your requested variations under clause 6.2 shall be, at our reasonable discretion, invoiced at the rate(s) specified in the original quotation, as specifically quoted, or in accordance with our current prevailing rates or price list (as amended from time to time).
- 4.4 Subject to clause 6.5, we reserve the right to vary the price or rates specified in the Order if:
- (a) there is any movement in the cost of supplying the Goods or Services specified in the Order (including, without limitation, any actual increase in the costs to manufacturing, procuring, or transporting the Goods, foreign exchange fluctuation, currency regulation of duties, or significant increases in the cost of labour, materials);
 - (b) additional Goods or Services are required due to the discovery of hidden or unforeseen problems (including, without limitation, issues, faults or problems identified upon further inspection) which have been discovered following the commencement of the Services;
 - (c) the Goods or Services specified in the Order are varied from the Goods or Services specified in the quotation;
 - (d) you request:
 - (i) the Goods or Services be rendered outside our usual business hours; or
 - (ii) that we delay provision of the Goods or Services for sixty (60) days or more; or
 - (e) as otherwise provided for in these terms and conditions.
- 4.5 Where we vary the price or rates payable for the Goods or Services pursuant to clause 6.4, we will notify you of the new price or rates. Thereafter you may reject the new price or rates within seven (7) days and terminate the contract for supply without further cost, or any penalty to you, otherwise you agree that the new price or rates will apply to the contract. For clarity, any termination of the contract for supply under this clause will be without prejudice to any Goods or Services supplied prior to termination.

5 Manufacturing, fabrication, and lead times

- 5.1 Any lead time stated by us:
- (a) is intended as an estimate only and is not a contractual commitment; and
 - (b) is subject to drawing approvals (where applicable), materials availability, current capacity, credit application approval, and provision of all necessary information to allow us to proceed with your Order.
- 5.2 Where applicable, you must review and approve our draft drawings or designs in writing prior to us proceeding to manufacture or fabricate the Goods.
- 5.3 You agree to promptly answer our queries and to furnish us with any further information we may require to prepare draft drawings or designs. If you fail to promptly answer our queries or furnish us with the information we require, we will be entitled to adjust any estimated lead time accordingly.
- 5.4 All Goods are manufactured to metric sizes. Where imperial dimensions are shown on our quotation or other documentation, those dimensions will be converted to the approximate metric equivalent dimensions.
- 5.5 We will be under no obligation to proceed to fabrication of the Goods where:
- (a) you have not approved our final drawing or designs; or
 - (b) you have not selected the colour and finish to be applied to the Goods; or

- (c) you have not provided us with any other information we require in order to fulfill your Order.

6 Delivery and risk

- 6.1 Unless otherwise agreed, you must reimburse us for all reasonable charges and costs associated with transport, shipping, demurrage, freight, cartage, and other delivery costs.
- 6.2 We will use reasonable endeavours to deliver the Goods at the time and place agreed for delivery. You will make arrangements necessary to take delivery of the Goods.
- 6.3 You acknowledge and agree that, unless the contract for supply expressly states otherwise:
- (a) time in respect of delivery is not of the essence; and
 - (b) any timeframe or date for delivery is an estimate only and is not a contractual commitment.
- 6.4 Subject to clause 8.5, risk of loss, damage, or deterioration to the Goods passes to you, and delivery is deemed to occur, at the time:
- (a) you or any third party on your behalf collect the Goods from us;
 - (b) we or our nominated carrier deliver the Goods to the delivery location stated in your Order (or to such other location as agreed in writing); or
 - (c) your nominated carrier takes possession of the Goods.
- 6.5 Where the contract for supply is for the export of Goods, and the contract is the subject of an Incoterm, then delivery and the passing of risk will be in accordance with that Incoterm. If there is any conflict or inconsistency between the relevant Incoterm and these Terms, the Incoterm will prevail.
- 6.6 If you organise for collection or nominate a carrier to deliver Goods, you must insure the Goods for risk of loss, damage, or deterioration from the time risk passes when Goods are collected by you or your nominated carrier.
- 6.7 Where insured Goods the subject of clause 8.6 have been lost, damaged, or destroyed following risk or ownership passing to you, we are entitled to receive the insurance proceeds payable for the Goods to the extent of your indebtedness to us.
- 6.8 It is your responsibility to provide suitable, practical, and safe means of access and egress to the place agreed for delivery. If the site is deemed unsuitable or unsafe (at the delivery driver's sole discretion), then the delivery driver may:
- (a) refuse to deliver the Goods and return the Goods to the point of despatch (in which case an additional delivery fee will apply to any subsequent delivery attempt); or
 - (b) deliver the Goods to the location nearest to the agreed place for delivery where delivery can be safely effected.
- 6.9 You agree to sign our delivery docket or consignment note or that of our nominated carrier as confirmation that you have received the Goods, and if appropriate, certify that you have received the Goods in apparent good order and condition in the quantity or volume you have ordered.
- 6.10 If you authorise us to deliver the Goods to a third party, an unattended location, or to leave Goods outside the agreed place for delivery, we may deliver the Goods as requested at your risk.
- 6.11 If delivery or collection of the Goods is deferred:
- (a) at your request; or
 - (b) due to you being unable or unwilling to accept delivery of the Goods (other than as a result of the Goods delivered not being in accordance with the contract for supply),
- in circumstances where:
- (c) we are ready to deliver the Goods and a delivery date has not been agreed; or
 - (d) the Goods are due to be delivered or collected on an agreed delivery date,
- then you will pay to us:
- (e) reasonable daily storage charges (which will continue to accrue until such time as the Goods are delivered or collected); and
 - (f) any costs associated with us or our nominated carrier attempting to re-deliver the Goods (where we or our nominated carrier has previously attempted to deliver the Goods).
- 6.12 You acknowledge and agree that we may deliver the Goods in one or more lots and may invoice you for pro rata progress in respect thereof.

7 Provision of Services

- 7.1 Subject to any applicable Laws or unless otherwise agreed in writing, we will determine (in our absolute and reasonable

discretion) the method, delivery, and performance of the provision of Services.

- 7.2 You must ensure that Site amenities required by our Personnel, including water, electricity (i.e. 240 volt), and sanitary accommodation (i.e. serviced toilet facilities) are made available for our Personnel's use (at no cost to us or our Personnel). If you fail to make such amenities available, we will be entitled to invoice you any additional costs we incur in procuring or providing such amenities.
- 7.3 You must, prior to us commencing the Services:
- (a) obtain, at your expense, all relevant Approvals;
 - (b) provide us with such information and documentation that we reasonably require to perform the Services; and
 - (c) inform us of any special requirements pertaining to the Services (such as Site-specific policies or safety requirements).
- 7.4 Unless the contract states otherwise, you must provide us with a skip bin or suitable facilities for us to dispose of our rubbish. While we will be responsible for disposal of our rubbish, we will not be responsible for disposing of the rubbish of any third party.
- 7.5 You acknowledge and agree that:
- (a) unless the contract expressly states otherwise:
 - (iii) time in respect of completion of the Services is not of the essence; and
 - (iv) while we will take reasonable endeavours to complete the Services by the estimated date for completion, any timeframe or date for completion is an estimate only and is not a contractual commitment; and
 - (b) all Services carried out outdoors are contingent on suitable weather conditions; and
 - (c) we may suspend or cease performance of the Services at any time by notice to you if, in our opinion (acting reasonably), we determine the Site to be unsafe.
- 7.6 If the commencement or the completion of the Services is delayed due to any event beyond our reasonable control, such as:
- (a) Goods unavailability;
 - (b) your failure to:
 - (v) select the Goods or Services;
 - (vi) have the Site ready for us to perform the Services; or
 - (vii) notify us the Site is ready for us to commence the Services,
- then you agree we may extend the time for commencement or completion of the Services (as the case may be) by a period of time equal to the delay.
- 2.2 You must at all reasonable times permit our Personnel to have free, clear, and unrestricted access to the Site to enable us to fulfil our obligations without unreasonable interruption, impediment, delay, or obstruction.
- 2.3 If you make available access to the Site, you warrant that the Site is safe and that it complies with all relevant work health and safety laws and standards.

3 Provision of Vehicle Servicing

- 3.1 We will use reasonable endeavours to perform the Vehicle Servicing and provide a progress report as reasonably requested by you. You will make arrangements necessary to collect the Vehicle.
- 3.2 You acknowledge and agree that:
- (a) unless the contract for supply expressly states otherwise, time in respect of performance of the Services is not of the essence; and
 - (b) any timeframe or date for collection is an estimate only and is not a contractual commitment.
- 1.2 If collection of the Vehicle is deferred:
- (a) at your request; or
 - (b) due to you being unable or unwilling to collect the Vehicle (other than as a result of the collection of Vehicle not being in accordance with the contract for supply);
- in circumstances where:
- (c) we are ready for the Vehicle to be collected and a collection date has not been agreed; or
 - (d) the Vehicle is due to be collected on an agreed collection date,
- then you will pay to us:
- (e) reasonable daily storage charges (which will continue to accrue until such time as the Vehicle is collected).

- 1.3 You acknowledge and agree that while the Vehicle is in our possession or under our control:
- (a) you must cooperate with us (acting reasonably) in all matters pertaining to the performance of the Services (including by providing any information we may reasonably request);
 - (b) your vehicle must be comprehensively insured;
 - (c) our Personnel may:
 - (i) use any part brand we deem applicable (unless a specific part brand has been requested by you);
 - (ii) have access to, and will be permitted to enter, all parts of the Vehicle, for the purpose of performing the Services or in exercise of our rights under any Contract of which these Terms form part; and
 - (iii) test drive or carry out tests of the Vehicle, and may, if requested by you, collect or deliver the Vehicle to a location nominated by you;
 - (a) unless otherwise agreed prior to any work commencing, old parts will be disposed of immediately;
 - (b) we will be duly authorised by you to do every act, matter, and thing that we deem necessary to perform the Services; and
 - (c) neither us nor our Personnel will be liable for any loss of or damage to the Vehicle (including any Customer Property) while the Vehicle is in our possession or under our control, unless an act or omission by us or our Personnel has caused or materially contributed to such loss or damage.
- 1.2 You further acknowledge and agree where you have authorised the Services but, for whatever reason, the Services are not completed (including as a result of the termination of any Contract of which these Terms form part), you will be liable to make payment for any costs associated with diagnostics, disassembly, reassembly, and any partially completed Services.

2 Location of Vehicle Servicing

- 2.1 The Vehicle Servicing is to be provided by us at the Site.
- 2.2 You may request that the Vehicle Servicing be provided at a location other than the Site. If we accept the request, you will provide all resources reasonably required by us to perform the Vehicle Servicing at the new site.
- 2.3 It is your responsibility to provide suitable, practical, and safe means of access and egress to the place agreed for the Vehicle Servicing. If the site is deemed unsuitable or unsafe (at our sole discretion), then we may refuse the Vehicle Servicing and request the Vehicle Servicing be performed at the Site.
- 2.4 The Vehicle Servicing may be delivered by any of our consultants, agents, other contractors or any other person nominated by us at our absolute discretion.

3 Abandoned goods

You acknowledge and agree that if you fail to collect any personal property (including any Vehicle or Customer Property) left with us, we may take steps to sell those goods in accordance with the Abandoned Goods Law.

4 Access

When at our premises, you must, and must ensure that your Personnel:

- (c) protect people and property;
- (d) act in a safe and lawful manner;
- (e) take all reasonable steps to ensure our workspace (and any premises where the respective Personnel of the parties may interact) is safe, inclusive, and harassment and bullying-free, at all times;
- (f) minimise water, fuel, and electricity use (including lighting, heating, and air-conditioning);
- (g) where possible prevent and otherwise minimise waste, pollution, and nuisance;
- (h) provide an environmental management plan on request;
- (i) comply with safety and environmental standards;
- (j) comply with our policies; and
- (k) comply with any lawful directions given to you or your Personnel by our Personnel.

8 Payment terms

- 8.1 Unless:
- (a) you have a Credit Facility with us which is not in default; or
 - (b) we have agreed to scheduled or other progress payments (which may include deposit terms),

then:

- (c) deposits we have requested must be paid before we commence providing Goods and Services;
 - (d) you must pay for all Goods before they are despatched (in cash or cleared funds); and
 - (e) you must pay for all Services within seven (7) days from the date you were invoiced or charged.
- 8.2 Payment may be made by electronic funds transfer, Visa, or Mastercard credit cards. We reserve the right to change the payment methods that we accept at any time.
- 8.3 We may charge a payment surcharge for applicable payment transactions equal to our reasonable cost of acceptance.
- 8.4 You agree to pay GST on all taxable supplies upon us issuing you a tax invoice relating to the taxable supply.
- 8.5 You agree to pay sums due to us free of any set off or counterclaim and without deduction or withholding.

9 Recipient Created Tax Invoices

- 9.1 This clause 15 applies where:
- (a) we agree to purchase from you a Trade-In Unit (whether or not the price of such purchase constitutes cash, a discount to the price of Goods to be supplied, or other benefit forming part of your Order) and you seek to charge or invoice us for the relevant purchase; and
 - (b) we are, or will become, liable to pay GST regarding the relevant supply.
- 9.2 Capitalised expressions which are not defined in these Terms but which have a defined meaning in the GST Act have the same meaning in this clause.
- 9.3 If a party (**Provider**) makes a Taxable Supply this clause, then the Recipient of the Taxable Supply, must pay the Provider the GST payable on the Taxable Supply in addition to the consideration for the Supply.
- 9.4 Within seven (7) days of a Supply being made under this clause, the Provider must provide to the Recipient a Tax Invoice or other documentation that complies with the requirements for a valid Tax Invoice under the GST Act.
- 9.5 If the Recipient requires, the Recipient may issue to the Provider a Recipient Created Tax Invoice (**RCTI**) in relation to a Taxable Supply in lieu of the Provider issuing a Tax Invoice. Where that is the case, the Provider must not issue a Tax Invoice for that Taxable Supply.
- 9.6 Subject to the Provider issuing a Tax Invoice to the Recipient as required under clause 15.4, or the Recipient issuing a RCTI to the Provider under clause 15.5, the Recipient must pay the GST on the Taxable Supply to the Provider at the same time as the Recipient pays the consideration for the Supply to the Provider.
- 9.7 Despite any other provision of these Terms, if the whole or part of any consideration under this clause is a reimbursement or an indemnity to one party of an expense, loss, outgoing or liability incurred or to be incurred by the other party, the consideration excludes any GST included in such expense, loss, outgoing or liability incurred or to be incurred for which the other party can claim an Input Tax Credit. The other party will be assumed to be entitled to a full Input Tax Credit unless it can establish otherwise.
- 9.8 If an Adjustment Event occurs regarding a Supply under this clause, the Provider must issue to the Recipient an Adjustment Note regarding the Adjustment Event within seven (7) days of the Provider becoming aware of the Adjustment Event.
- 9.9 If the Adjustment Note gives effect to an Increasing Adjustment, the Recipient must pay to the Provider the GST component of the Increasing Adjustment not later than the fourteenth business day of the month following the month in which the Adjustment Note is issued to the Recipient.
- 9.10 If the Adjustment Note gives effect to a Decreasing Adjustment, the Provider must pay to the Recipient the GST component of the Decreasing Adjustment not later than the fourteenth business day of the month following the month in which the Adjustment Note is issued to the Recipient.

10 Claims

- 10.1 You must, within seven (7) business days from the date of delivery:
- (a) inspect the Goods for shortfall, incorrect supply, and for any obvious or apparent defects that a reasonable person upon inspection would identify;
 - (b) give us notice in writing, with particulars, of any Claim that

- the Goods delivered are not in accordance with the contract for supply (including any Claim for shortfall, incorrect supply, defects, or obvious or apparent damage to the Goods);
- (c) preserve Goods the subject of your Claim in the state in which they were delivered pending our inspection or review of your Claim; and
 - (d) at our request:
 - (iv) provide us with photographic evidence (to our satisfaction) of any alleged damage to the Goods; and
 - (v) permit us reasonable access to your premises (or any premises that you own or occupy) to inspect the Goods.
- 3.3 You must notify us in writing of any Claim for non-delivery within seven (7) days of the date of the invoice which relates to the Goods the subject of your Claim.
- 3.4 If the contract for supply is not a Consumer Contract nor a Small Business Contract and you fail to notify us in accordance with clauses 16.1 or 16.2, then, to the extent permitted by law, the Goods are deemed to have been delivered in good condition and in accordance with the contract for supply.
- 3.5 If the contract for supply is a Consumer Contract or Small Business Contract and you fail to notify us in accordance with clauses 16.1 or 16.2, then, to the extent permitted by law, you waive your right to reject the Goods. For the avoidance of doubt, 'reject goods' and 'rejection of goods' has the same meaning given to these terms as in relevant sales of goods legislation.

4 Returns

- 4.1 We will accept the return of any Goods if:
- (e) the Goods supplied do not conform with the contract for supply;
 - (f) the Goods are defective; or
 - (g) we are required by law to accept the return of the Goods.
- 10.2 At our discretion, we may accept the return of Goods if you change your mind if:
- (a) you agree to (except for Goods we have incorrectly supplied or we agree are defective):
 - (i) pay a handling and administration charge of up to 30% of the purchase price of the returned Goods; and
 - (ii) reimburse us for all other reasonable costs we incur in connection with the return of those Goods;
 - (b) the Goods are in substantially the same condition to the condition in which they were delivered; and
 - (c) the Goods were not custom-made, or specifically produced or procured at your request.
- 10.3 You indemnify and release us from any damage that occurs to any Goods in return transit. You should ensure that any returned Goods are insured against such damage.

11 Retention of title

- 11.1 Until such time as you have made payment in full (in cash or cleared funds) for any Goods we have supplied:
- (a) title in the Goods does not pass to you and we retain the legal and equitable title in the Goods;
 - (b) you will hold the Goods as fiduciary and bailee for us and agree to store the Goods in such a manner as to enable them to be readily identifiable as our property;
 - (c) you undertake to not mix the Goods with similar goods;
 - (d) unless and until we notify you to the contrary, you will be entitled to use or sell the Goods in the ordinary course of your business (provided any such sale is at arm's length and on market terms) and will sell the Goods as our agent and bailee; and
 - (e) you undertake to hold any proceeds derived from the sale of the Goods on trust for us absolutely.
- 11.2 While title in the Goods remains with us, you permit us to enter upon any premises you occupy (or any premises any receiver, receiver and manager, administrator, liquidator, or trustee in bankruptcy of yours occupies) as your invitee to inspect the Goods and, when you are in default of payment of any invoice, to repossess any Goods in your possession, custody, or control.
- 11.3 Where we exercise our right of entry pursuant to clause 18.2, you agree that us doing so will not give rise to any Claim for trespass or similar action against us or our officers, employees, and agents.
- 11.4 You must not, without our agreement in writing (with such agreement not unreasonably withheld), lease or hire out any

Goods we have supplied unless and until such time as title in the Goods passes to you.

- 11.5 Where we have agreed to you leasing or hiring out unpaid Goods the subject of clause 18.4, you must do so pursuant to a written agreement and on such terms as we may reasonably require.
- 11.6 Where we have retaken Goods into our possession, we have the right to sell or deal with those Goods, and, if necessary, sell any Goods bearing your name or trade mark, and you hereby grant us an irrevocable licence to do all things necessary to sell those Goods.
- 11.7 For the removal of doubt, our interest under this clause 18 constitutes a purchase money security interest for the purposes of the PPS Act.

12 Security interest

- 12.1 You must reimburse us for any costs we incur in registering our interests on the Personal Property Securities Register (including registration fees).
- 12.2 Unless you have obtained our prior written and fully informed consent, you undertake not to:
- (a) register a financing change statement in respect of a security interest in our favour; or
 - (b) create, or purport to create, any security interest in the Goods (or any proceeds derived from the sale of such Goods), nor register, nor permit to be registered, a financing statement or financing change statement in relation to the Goods in favour of any third party.
- 12.3 You:
- (a) waive your right to receive a copy of any verification statement in accordance with section 157 of the PPS Act; and
 - (b) agree that, to the extent permitted by the PPS Act:
 - (iii) sections 95, 96, 117, 118, 120, 121(4), 123, 125, 126, 128, 129, 130, 132, 134, 135, 142, and 143 of the PPS Act do not apply and are hereby contracted out of; and
 - (iv) you waive your right to receive notices under sections 95, 118, 121(4), 127, 130, 132(3)(d), and 132(4) of the PPS Act.
- 4.2 We need not disclose information of the kind detailed in section 275(1) of the PPS Act, unless required by law.
- 4.3 Where we have rights in addition to those under Part 4 of the PPS Act, those rights continue to apply.

5 Customer Material

- 5.1 You warrant and represent to us that all Customer Material:
- (c) is accurate and correct; and
 - (d) will not infringe the Intellectual Property Rights of any third-party.
- 12.4 You grant us a non-exclusive, non-transferrable, royalty free, perpetual, worldwide licence to use all Customer Material for:
- (a) the purposes of supplying the Goods or performing the Services; and
 - (b) (where such Customer Material is not confidential in nature) marketing and advertising.

13 Intellectual Property Rights

- 13.1 All right, title, and interest in the Intellectual Property Rights in and to all Working Documents, and all Goods (including Goods that we have designed, drawn, or developed) sold or supplied by us are, and will at all times, remain our property or that of our licensor.
- 13.2 All improvements, derivatives and modifications to the Intellectual Property Rights contemplated by clause 21.1 (the **Improvements**) vest in us immediately on creation. To the extent necessary to give effect to this clause 21.2, you assign to us all right, title, and interest in the Improvements.
- 13.3 You acknowledge and agree that:
- (a) you have no rights to use our or our licensor's Intellectual Property Rights under these Terms, except as expressly set out herein, unless otherwise agreed in writing; and
 - (b) you must not modify, copy, clone, or reverse engineer any of our Goods (nor procure or permit any person within your reasonable control to do any of these things).

14 Privacy

- 14.1 You must comply with all Privacy Laws, and any reasonable direction of ours, in handling any Personal Information

disclosed to or accessed by you in connection with any contract of which these Terms form part, whether or not you are an organisation bound by the Privacy Laws.

- 14.2 Without limiting your obligations under clause 22.1, you must:
- (a) not use or disclose Personal Information other than for the purpose of performing your obligations under any contract of which these Terms form part, unless required or authorised by law;
 - (b) upon request, promptly return any Personal Information to us upon termination or performance of any contract of which these Terms form part; and
 - (c) immediately notify us:
 - (i) upon becoming aware of any breach of clauses 22.1 or 22.2; and
 - (ii) of any data breach affecting, or unauthorised access to or loss of, Personal Information held by you or your personnel.
- 5.2 Clauses 22.1 and 22.2 survive the termination or performance of a contract of which these Terms form part.

6 Default

- 6.1 Clauses 23.2 to 23.4 apply if you fail to pay sums to us when they fall due.
- 6.2 We may charge you interest on the outstanding debt (including any judgment debt) at the rate of 10% per annum.
- 6.3 We may suspend or cease the supply of any further Goods or Services to you.
- 6.4 We may require pre-payment in full for any Goods or Services which have not yet been supplied.
- 6.5 We may enforce our right of general lien under clause 24.

7 General lien

- 7.1 We shall have, until all monies owing to us are paid:
- (d) the right of a general lien on all Vehicles and Customer Property in our possession; and
 - (e) the right to retain Vehicles or Customer Property (as the case may be).
- 14.3 Where we exercise our right of a general lien (or other applicable security interest) on the Vehicles or Customer Property subject to this clause, then we may in our reasonable discretion:
- (a) store the Vehicles or Customer Property in such place and manner as we determine;
 - (b) sell such Vehicles or Customer Property in the ordinary course of business (provided any such sale is at arm's length and on market terms); and
 - (c) apply the proceeds in discharge of the lien or security interest, and the costs of sale.
- 14.4 You acknowledge and agree that this clause 24 is necessary to protect our legitimate interests having regard to the risk that retention of title may not in substance, provide adequate protection to us.
- 14.5 For the removal of doubt, this clause constitutes and confers a security interest in our favour over Vehicles or Customer Property.

15 Force majeure

- 15.1 If a party is wholly or partly unable to carry out any obligation under a contract for supply (other than a payment obligation) because of a Force Majeure Event and the affected party:
- (a) gives the non-affected party prompt notice of that Force Majeure Event including particulars of the event relied upon and so far as known the probable extent to which it will be unable to perform or be delayed in performing that obligation; and
 - (b) uses all reasonable diligence to remove or remedy that Force Majeure Event as quickly as possible,
- that obligation is suspended to the extent that it is affected by the continuation of the Force Majeure Event.
- 15.2 Despite clause 25.1, the non-affected party may terminate the contract for supply immediately by giving notice to the affected party if the suspension of the affected party's obligation continues under clause 25.1 for more than one (1) month.

16 Product recalls

- 16.1 If you are the subject of a request, court order, or other directive of a Government Agency to recall or withdraw any Goods from the market (**Recall Notice**) then you must immediately notify us in writing and enclosing a copy of the Recall Notice.

- 16.2 Subject to clause 26.3, if Goods are the subject of a Recall Notice, or if we have reasonable grounds to recall or withdraw supplied Goods from the market, then you must fully comply with:
- (a) any requirements set out in the relevant Recall Notice; or
 - (b) our reasonable instructions or guidelines regarding the process or other measurements necessary to implement the recall or withdrawal.
- 16.3 Our determination of 'reasonable grounds' constituting a right to enforce a recall or withdrawal of Goods the subject of clause 26.2 includes, but is not limited to:
- (a) supply or use of the Goods infringes, or may infringe, a third party's Intellectual Property Rights;
 - (b) Goods are, or may become, unsafe or hazardous; or
 - (c) a defect in the Goods is likely to cause harm to our good will, reputation, or brand (as the case may be).

17 Indemnity

- 17.1 If you default in the performance or observance of your obligations under any contract of which these Terms form part, then:
- (a) we will take steps to mitigate our loss and act reasonably in relation to any default by you; and
 - (b) we will give you notice requesting payment for loss and damage occasioned in respect of those events and requesting that you remedy any breach within a reasonable time; and
 - (c) if that demand is not met then you indemnify us in respect of loss, damage, costs (including collection costs, bank dishonour fees, and legal costs on an indemnity basis) that we have suffered arising therefrom.
- 17.2 Your liability to indemnify us will be reduced proportionally to the extent that any fraud, negligence, or wilful misconduct by us or a breach of our obligations under contract has contributed to the Claim, loss, damage, or cost which is the subject of the indemnity.
- 17.3 Your liability to indemnify us is a continuing obligation separate and independent from your other obligations and survives the termination or performance of any contract of which these Terms form part.

18 Limitation of liability

- 18.1 No party is liable to the other party for any Consequential Loss, including under clause 27, however caused arising out of or in connection with any contract for supply of which these Terms form part.
- 18.2 While we will take reasonable endeavours to meet any estimated delivery date or estimated time for Goods and Services, you acknowledge and agree that we are not liable for any delay associated with meeting those estimated timeframes.
- 18.3 If the contract for supply is not a Consumer Contract or a Small Business Contract then, to the extent permitted by law, our liability is limited to:
- (a) (in the case of a supply of Goods):
 - (i) us repairing or replacing the Goods; or
 - (ii) us paying you the cost of having the Goods repaired or replaced; or
 - (b) (in the case of a supply of Services):
 - (iii) us supplying the Services again; or
 - (iv) us paying you the cost of having equivalent Services supplied.

8 Exclusion of sales of goods legislation

To the extent permitted by law, all implied conditions and warranties under applicable sales of goods legislation (including without limitation the *Sales of Goods Act 1923* (NSW)) are waived and excluded from any contract of which these Terms form part.

9 Termination

- A party may, with immediate effect, terminate any contract for supply of which these Terms form part by notice in writing, if the other party:
- (c) commits a material or persistent breach of these Terms and does not remedy that breach (if capable of remedy) within seven (7) days of the receipt of a notice (or such longer time as specified in the notice) identifying the breach and requiring its remedy; or
 - (d) has failed to pay sums due to the party within seven (7) days; or
 - (e) has indicated that it is, or may become, insolvent; or

- (f) ceases to carry on business; or
- (g) comprises an entity which is the subject of the appointment of receivers or managers; or
- (h) comprises a natural person who:
 - (i) has committed an act of bankruptcy; or
 - (ii) has been made bankrupt;
- (i) comprises a corporation which:
 - (iii) enters into voluntary administration;
 - (iv) is subject to a deed of company arrangement; or
 - (v) is subject to the appointment of liquidators or provisional liquidators.

10 Agent capacity

If you act as an agent for another party or parties (whether disclosed to us or not), you warrant and represent to us that:

- (j) you hold a current and proper authority to engage us on behalf your principal(s);
- (k) any Goods or Services you request we supply are within the authority and financial limits authorised by your principal(s);
- (l) you hold sufficient funds to ensure payment of all amounts due and owing to us under the contract;
- (m) at our request, you will provide the name(s), address(es), and contact details of your principal(s); and
- (n) if you fail to pay sums to us when they fall due as a result of a dispute between you and your principal(s) regarding your authority, or if you fail to hold sufficient funds in accordance with clause 31(c), then you agree to indemnify us for the amount due and owing.

19 Trustees

- 19.1 If you are the trustee of a trust (whether disclosed to us or not), you warrant to us that:
 - (a) you enter into the contract for supply in both your capacity as trustee and in your personal capacity;
 - (b) you have the right to be reasonably indemnified out of trust assets;
 - (c) you have the power under the trust deed to enter into the contract for supply; and
 - (d) you will not retire as trustee of the trust nor appoint any new or additional trustee without first notifying us in writing and having the new or additional trustee sign an agreement on terms substantially the same as those governing your Credit Facility (where applicable).
- 19.2 You must give us a true and complete copy of the trust deed upon request.

20 Variation

- 20.1 We may amend these Terms in the future by notifying you in writing. The amended Terms will thereafter apply to each Order you place unless you earlier give us written notice in advance of placing a further Order.
- 20.2 The parties may agree to amend any contract of which these Terms form part by agreement in writing.

21 Assignment

- 21.1 Subject to clause 34.2, a party may only assign its rights or obligations under the relevant contract with the written consent of the other party, with such consent not unreasonably withheld.
- 21.2 We may assign or transfer our rights and obligations under the relevant contract but only where we are transferring our business as a going concern to a third party, without your consent.

22 Subcontracting

You acknowledge and agree that, due to the nature of the Goods and Services, we may be reasonably required to subcontract under these Terms, and we reserve our right to subcontract:

- (a) the supply of any part of the Goods to be supplied; and
- (b) the Services to be performed (or any part of those Services),

however, any subcontracting will not relieve us of any of our obligations to you.

23 Conflicts and Inconsistencies

If there is any conflict or inconsistency between any of the documents which together govern the relationship between the parties, it is agreed the order of precedence will be (highest to lowest):

- (a) any additional terms or conditions contained in our quotation applicable to the supply of Goods or Services;
- (b) any terms governing your Credit Facility; and
- (c) these Terms.

24 Severance

If any part or term of our agreement with you (including any Credit Facility) is illegal, invalid, or unenforceable, it will be read down so far as necessary to give it a valid and enforceable operation or, if that is not possible, it will be severed from the contract and the remaining provisions will not be affected, prejudiced, or impaired by such severance.

25 Governing law and jurisdiction

- 25.1 Our relationship is governed by and must be construed according to the law applying in the State of New South Wales.
- 25.2 The parties irrevocably submit to the non-exclusive jurisdiction of the courts of the State of New South Wales with respect to any proceedings that may be brought at any time relating to our relationship.

26 Definitions

In these Terms, unless the context otherwise requires, the following definitions apply.

- 26.1 **Abandoned Goods Law** means the *Uncollected Goods Act 1995* (NSW) or any other similar law relating to the disposal of uncollected goods (as the context requires), as amended.
- 26.2 **Approval** means any authorisation, assessment, accreditation, determination, registration, clearance, permit, licence, consent, certificate, or other approval obtained or required or applying in connection with any contract of which these Terms form part.
- 26.3 **Australian Consumer Law** means Schedule 2 to the *Competition and Consumer Act 2010* (Cth), as amended.
- 26.4 **Claim** includes a claim, notice, demand, action, proceeding, litigation, investigation, judgment, or award howsoever arising, whether present, unascertained, immediate, future, or contingent, whether based in contract, tort, pursuant to statute or otherwise and whether involving a third party or a party to a contract for supply.
- 26.5 **Consequential Loss** includes any:
 - (a) consequential loss;
 - (b) loss of anticipated or actual profits or revenue;
 - (c) loss of production or use;
 - (d) financial or holding costs;
 - (e) loss or failure to realise any anticipated savings;
 - (f) loss or denial of business or commercial opportunity;
 - (g) loss of or damage to goodwill, business reputation, future reputation, or publicity;
 - (h) loss or corruption of data;
 - (i) downtime costs or wasted overheads; or
 - (j) special, punitive, or exemplary damages.
- 26.6 **Consumer Contract** has the meaning given to this term in section 23(3) of the Australian Consumer Law.
- 26.7 **Credit Facility** means an account we have opened for you on which we may, from time to time, extend you with additional time to pay for our Goods and Services and associated charges.
- 26.8 **Customer, you** means the person or other entity who has placed an Order with us for the supply of Goods or Services (or the person on whose behalf an Order is placed).
- 26.9 **Customer Material** means all information and documentation provided to us by you (or on your behalf) in the course of us supplying the Goods or Services.
- 26.10 **Customer Property** means your personal property (including without limitation, documents of title and chattel paper) contained in Vehicles or in our possession in connection with or arising out of our provision of Vehicle Servicing.
- 26.11 **Force Majeure Event** means any act of God, acts, decrees, or regulations of government authorities, casualty, fire, explosion, storm, flood, frost or snow, geopolitical disruptions to maritime transit and shipping lanes (whether or not caused by changes to relevant domestic or international security policy), earthquake, embargo, industrial action, strike, lockout, civil commotion, riot, insurrection, war, epidemic or pandemic, damage to or destruction of facilities, equipment or mechanical

- breakdown, failure of a third-party supplier or service provider, or any other occurrence which is not in the reasonable control of the affected party.
- 26.12 **Goods** means all goods (including Parts) supplied by us, as described on our quotation, invoice, or any other form issued by us.
- 26.13 **GST Act** means laws applicable to goods and services taxes and includes the *A New Tax System (Goods and Services Tax) Act 1999* (Cth) (as amended).
- 26.14 **Incoterm** means the International Commercial Terms 2022 published by the International Chamber of Commerce, as amended or succeeded.
- 26.15 **Intellectual Property Rights** means all industrial and intellectual property rights throughout the world, whether present or future, and whether protectable by statute, at common law or in equity, including rights in relation to copyright, trade secrets, know how, trade marks (whether registered or unregistered or whether in word or logo/device form), designs, patents and patentable inventions, including the right to apply for registration of any such rights.
- 26.16 **Order** means a written or oral order placed by you requesting that we provide Goods or Services.
- 26.17 **Parts** means the new, reconditioned, or used parts, components, accessories, materials, consumables, and other goods supplied by us to you either separately, or as part of the Services (if any), whether or not specified in our quotation or Schedule.
- 26.18 **Personal Information** has the meaning given to that term in the *Privacy Act 1988* (Cth).
- 26.19 **Personnel** means officers, employees, and agents engaged by each party (but does not include the other party) and, in the case of the Supplier, includes its subcontractors (and any employee of those subcontractors).
- 26.20 **PPS Act** means the *Personal Property Securities Act 2009* (Cth), as amended.
- 26.21 **Privacy Laws** means:
- (a) the *Privacy Act 1988* (Cth), as amended;
 - (b) any legislation (to the extent that such legislation applies to the parties or any other recipient of Personal Information) from time to time in force in any:
 - (i) Australian jurisdiction (which includes the Commonwealth of Australia and any state or territory of Australia); or
 - (ii) non-Australian jurisdiction (to the extent that the parties, or any Personal Information is subject to the laws of that jurisdiction),
- affecting privacy, Personal Information or the collection, handling, storage, processing, use or disclosure of data (including Personal Information); and
- (c) any ancillary rules, guidelines, orders, directions, directives, codes of conduct, or other instruments having the force of law, made or issued thereunder, as amended from time to time.
- 26.22 **Schedule** means any schedule provided in conjunction with these Terms.
- 26.23 **Services** means all services performed by us, as described on our quotation, invoice, or any other form issued by us.
- 26.24 **Site** means the location where the Services are to be performed (and where applicable includes our premises).
- 26.25 **Small Business Contract** has the meaning given to this term in section 23(4) of the Australian Consumer Law.
- 26.26 **Supplier, we, us** means Manitou Australia Pty Ltd ACN 114 388 591.
- 26.27 **Trade-in Unit** means a vehicle or other equipment (including without limitation, machines, plant, or other motor vehicles) that we have agreed to purchase or acquire from you in part or full consideration of our supply of Goods or Services.
- 26.28 **Vehicle** means the machines or other equipment (or any part or component thereof) requiring servicing under these Terms or as expressed in the Schedule.
- 26.29 **Vehicle Servicing** means the servicing, repair, upgrade, or maintenance of Vehicles by us.
- 26.30 **Working Documents** means all photographs, plans, designs (including CAD or computer generated designs), specifications, and schedules created by us in the course of or in relation to any contract in which Intellectual Property Rights may subsist and all drafts, variations, alterations, and adaptations of such photographs, plans, designs, specifications, and schedules (whether currently existing or created in the future).

27 Interpretation

- 27.1 All schedules, appendixes, annexures, and other attachments to these Terms form part of, and will have effect as if set out in full in the body of, any contract of which these Terms form part.
- 27.2 The definitions and interpretation provisions in these Terms apply to all schedules, appendixes, annexures, and other attachments.
- 27.3 In these Terms, unless the context otherwise requires:
- (a) a time is a reference to the time zone of Sydney, Australia unless otherwise specified;
 - (b) \$, dollar, or AUD is a reference to the lawful currency of Australia;
 - (c) a party includes a reference to that person's executors, administrators, successors, substitutes (including a person who becomes a party by novation), assigns, and in the case of a trustee, includes any substituted or additional trustee;
 - (d) a right includes a benefit, remedy, authority, discretion, or power;
 - (e) the singular includes the plural and vice versa, and a gender includes other genders;
 - (f) "in writing" or "written" means any expression of information in words, numbers, or other symbols, which can be read, reproduced, and later communicated, and includes electronically transmitted and stored information;
 - (g) if a word or phrase is given a defined meaning, its other grammatical forms have a corresponding meaning;
 - (h) words such as "includes", "including", and "for example" are not words of limitation and are to be construed as though followed by the words "without limitation"; and
 - (i) a term of an agreement in favour of two or more persons is for the benefit of them jointly and each of them separately.